



# The Appeal Letter

Combat Denied Claims & Get Paid What You Deserve!

## The Reimbursement Rollercoaster: Do You Feel Bombarded by Managed Care Audits



About half of the U.S. adult population has at least one of ten chronic conditions. One in four adults has multiple chronic conditions.

Further, About 34 percent of Medicare beneficiaries are enrolled in a Medicare Advantage plan this year.

These statistics add up to a number of challenges for medical billing professionals. Managed care audits often focus on the many documentation and reimbursement rules which apply to these Medicare Advantage patients with chronic conditions. Further, these patients are a costly group to treat when Medicare Advantage audits result in reimbursement adjustments.

Christine Hall, CHC, CPC, CPMA, CRC and Certified AAPC Instructor addresses these complexities in an AppealTraining.com webinar available for free this month.

[Access this Free On-Demand Webinar Here. . . .](#)

## AppealTraining.com Featured

# Letter



Do your Managed Care Audit Reports contain sufficient detail for you determine how the audit results were calculated and what specific claims elements were questioned? We have designed a letter to assist you with requesting better disclosure of the audit claim data.

In fact, often audits involve both the payer and third-party audit company. This letter uses wording to demand disclosure of additional detail regarding the audit report issued by a third party audit company and brings payers attention to poor audit result notification letters.

This letter is titled, **Audit Results Info Request**, and can be found at <https://appealtraining.com/guides-checklists/>

[Visit AppealTraining.com's Database of 1600+ Letters](#)

## Healthcare Expert Advice: Evaluation/Management Coding Tip



Toni Elhoms, CCS, CPC, CRC, is a nationally-known speaker on medical coding and reimbursement. Her company, Alpha Coding Experts, works with physicians, hospitals and payers on accurate coding. We spoke with Toni recently about her advice to clients concerning accurate Evaluation and Management coding and appeals. Listen to her advice regarding “Quality vs Quantity” at [AppealTraining.com Podcast Discussions](#).



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